

Bid Tabulation

Bid # 3-19 VIDEO TELECONFERENCING SYSTEM

Charles Lindsey - Principal Buyer

Item	Product Code	Product Description	Qty.	1	2
				Carousel Industries Unit Price	ESB Group Unit Price
		Center Point Fire District			
1	2200-71830-000	RPCS1830 for RealPresence Clariti - IP Only, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls. Requires 5230-51X1X-XXX. (Maintenance Contract Required)	1	\$19,990.00	\$24,000.00
2	Premier 2 Year Support	Premier Software Service 8X5, Two Year, RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Qty.. 15-49 only)	16	\$261.36	\$394.00
3	5230-51060-000	RealPresence Clariti - Media Encryption License, Perpetual (No Maintenance Required)	1	-	-
4	2230-70230-000	Rack Server 230 - No Software or Licenses Included (Maintenance Contract Required)	3	\$3,650.00	\$4,000.00
5	2201-12310-001	Power Cord for US, Canada, Philippines, Costa Rica, Venezuela, Guam, Haiti, El-Salvador, Colombia, Taiwan, Mexico, South Korea, Turks and Caicos Islands used in DMA; RPAD; RPCS; RPRM and RPMM	4	-	-
6	5230-51012-000	RealPresence Clariti - Concurrent User License, Perpetual (Maintenance Contract Required) (Qty.. 15-49 only)	16	\$2,950.00	\$2,462.00
7	Premier 2 Year Support	Premier, Two Year, Rack Server 230 - No Software or Licenses Included	3	\$793.09	\$1,479.00
8	Premier 2 Year Support	Premier Software Service 8x5, Two Year, Polycom One Touch Dial App. Supports up to 500 clients.	1	\$4,716.45	\$6,433.00
9	5230-51022-000	RealPresence Clariti - Concurrent User, Audio/P2P Only, Perpetual License (Maintenance Contract Required) (Qty 15-49 only)	16	\$490.00	\$494.00
10	4864-07010-005	10 credits of training at PLCM public classes. Credits required for specific courses will vary. Valid for 12 Months from date of purchase. Not applicable for onsite or customized classes. For course schedule visit www.polycom.com/training	1	\$6,000.00	\$6,277.00
11	VSHPO025	EXW Prepaid Shipping for (1) RMX 1800 or RMX 2000	1	\$619.94	\$660.00
12	VSHPO100	EXW Prepaid Shipping for (1) R230 or R630	3	\$309.97	\$330.00

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Item	Product Code	Product Description		Carousel Industries	ESB Group
13	4870-51011-037	Onsite Advanced Implementation of RealPresence Clariti, single instance. Perpetual. Installation, configuration & testing of audio, video, content-sharing to internal and external users. Includes RealAccess platform.	1	\$19,500.00	\$20,208.00
Center Point Fire District cont'd					
14	P06453-B21	HEWLETT PACKARD ENTERPRISE : HPE DL360 Gen10 4110 1P 8SFF SMB Svr	1	\$2,800.00	\$5,745.00
15	860653-B21	HEWLETT PACKARD ENTERPRISE : HPE DL360 Gen10 Xeon-S 4110 Kit	1	\$700.00	\$728.00
16	835955-B21	HEWLETT PACKARD ENTERPRISE : HPE 16GB 2Rx8 PC4-2666V-R Smart Kit	1	\$400.00	\$411.00
17	865408-B21	HEWLETT PACKARD ENTERPRISE : HPE 500W FS Plat Ht Plg LH Pwr Sply Kit	1	\$300.00	\$264.00
18	H8QF0E	HEWLETT PACKARD ENTERPRISE : HPE 3Y FC 24x7 DL360 Gen10 SVC	1	\$1,200.00	\$1,469.00
19	H8QD9E	HEWLETT PACKARD ENTERPRISE : HPE 3Y FC NBD DL360 Gen10 SVC	1	\$500.00	\$592.00
20	4864-518-101	Videoconferencing Remote Training-101 up to 10 people	2	\$2,500.00	\$2,128.00
21	Premier 2 Year Support	Premier Software Service 8X5, Two Year, RealPresence Clariti Concurrent User License, Perpetual (Qty. 15-49 only)	16	\$1,421.95	\$2,038.00
22	Premier 2 Year Support	Premier, Two Year, RPCS 1830 for RealPresence Clariti - IP Only, No Licenses, Hardware for (50) 1080p30, (100) 720p, or (200) SD calls	1	\$4,758.51	\$8,878.00
23	7200-64910-001	Polycom RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display, 4" 2-way powered monitor speaker system, cable bundle, NA pwr cord. (Maintenance Contract Required)	1	\$15,990.00	\$19,176.00
24	7200-65340-001	RealPresence Group 310-720p: Group 310 HD codec, EagleEyeIV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.	4	\$4,290.00	\$5,226.00

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Item	Product Code	Product Description		Carousel Industries	ESB Group
25	2215-69791-001	EagleEye Producer for EagleEye IV camera - For all Group Series running 4.2 or later. Includes EagleEye Producer system, 1 mini-HDCI to HDCI cable, 1 mini-HDCI (f) to HDCI cable, power supply, cord: AMER - Type B, NEMA 5-15. Maint. contract required.	4	\$1,640.00	\$1,800.00
Center Point Fire District cont'd					
26	6867-08503-101	Polycom One Touch Dial App. Enables one click join on Polycom Endpoints (GS/HDX) that synchronize with Exchange, Google, or native calendars. App SW & Install only. SW Supt. Reqd. See Solution Notes.	1	\$9,250.00	\$19,743.00
27	ULXS14/85-G3	Includes Sure WL185 Microflex® Cardioid Lavalier Microphone with two-year limited warranty	1	\$639.00	\$767.00
28	RDLTXA2	RDL Audio Converter - Balanced to Unbalanced	1	\$89.00	\$89.00
29	39942	3ft 3.5mm Stereo M to (2) Cable	1	\$3.00	\$9.00
30	4870-64910-002	Onsite installation RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display	1	\$1,900.00	\$1,915.00
31	4870-65340-002	Onsite installation, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyeIV-4x camera	4	\$1,250.00	\$1,245.00
32	Premier 2 Year Support	Premier, Two Year, RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display	1	\$5,346.12	\$8,038.00
33	Premier 2 Year Support	Premier, Two Year, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyeIV-4x camera	4	\$1,210.56	\$2,080.00
34	Premier 2 Year Support	Premier, Two Year, EagleEye Producer for EagleEye IV or EagleEye III camera	4	\$369.51	\$610.00
35	VT5800	58in Heavy Duty Series tripod, 3-way fluid panh	1	\$25.00	\$30.00
36	IZ-PC-B6-4K-TS-B	INTELLIGENT ZOOM PANACAST 2-TS-BLACK	1	\$1,164.00	\$1,195.00
37	PC-B6-4K-WR-2Y	Two year extended warranty for Panacast	1	\$108.90	\$100.00
38	SHIPPING	1 Lot - All additional shipping charges	1	\$200.00	\$4,118.00
39	Installation	Onsite installation; Misc. plugs, wires etc. as needed.	1	\$2,625.00	\$7,920.00

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Item	Product Code	Product Description	Carousel Industries	ESB Group	
Fultondale Fire District					
40	7200-64910-001	Polycom RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display, 4" 2-way powered monitor speaker system, cable bundle, NA pwr cord. (Maintenance Contract Required)	1	\$15,990.00	\$19,716.00
41	7200-65340-001	RealPresence Group 310-720p: Group 310 HD codec, EagleEyeIV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.	1	\$4,290.00	\$5,226.00
Fultondale Fire District cont'd					
42	2215-69791-001	EagleEye Producer for EagleEye IV camera - For all Group Series running 4.2 or later. Includes EagleEye Producer system, 1 mini-HDCI to HDCI cable, 1 mini-HDCI (f) to HDCI cable, power supply, cord: AMER - Type B, NEMA 5-15. Maint. contract required.	1	\$1,640.00	\$1,800.00
43	4870-64910-002	Onsite installation RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display	1	\$1,900.00	\$1,915.00
44	4870-65340-002	Onsite installation, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyeIV-4x camera	1	\$1,250.00	\$1,245.00
45	Premier 2 Year Support	Premier, Two Year, RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display	1	\$5,346.12	\$8,038.00
46	Premier 2 Year Support	Premier, Two Year, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyeIV-4x camera	1	\$1,210.56	\$2,080.00
47	Premier 2 Year Support	Premier, Two Year, EagleEye Producer for EagleEye IV or EagleEye III camera	1	\$369.51	\$618.00
48	ULXS14/85-G3	Includes Sure WL185 Microflex® Cardioid Lavalier Microphone with two-year limited warranty	1	\$639.00	\$767.00
49	RDLTXA2	RDL Audio Converter - Balanced to Unbalanced	1	\$89.00	\$89.00
50	39942	3ft 3.5mm Stereo M to (2) Cable	1	\$3.00	\$9.00
51	VT5800	58in Heavy Duty Series tripod, 3-way fluid panh	1	\$25.00	\$30.00
52	IZ-PC-B6-4K-TS-B	INTELLIGENT ZOOM PANACAST 2-TS-BLACK	1	\$1,164.00	\$1,195.00
53	PC-B6-4K-WR-2Y	Two year extended warranty for Panacast	1	\$108.90	\$100.00

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Item	Product Code	Product Description		Carousel Industries	ESB Group
54	SHIPPING	1 Lot - All additional shipping charges	1	\$200.00	\$2,059.00
55	Installation	Onsite installation; Misc. plugs, wires etc. as needed.	1	\$750.00	\$7,200.00
		Trussville Fire District			
56	7200-64910-001	Polycom RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display, 4" 2-way powered monitor speaker system, cable bundle, NA pwr cord. (Maintenance Contract Required)	1	\$15,990.00	\$9,716.00
57	7200-65340-001	RealPresence Group 310-720p: Group 310 HD codec, EagleEyeIV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.	3	\$4,290.00	\$5,226.00
		Trussville Fire District cont'd			
58	2215-69791-001	EagleEye Producer for EagleEye IV camera - For all Group Series running 4.2 or later. Includes EagleEye Producer system, 1 mini-HDCI to HDCI cable, 1 mini-HDCI (f) to HDCI cable, power supply, cord: AMER - Type B, NEMA 5-15. Maint. contract required.	3	\$1,640.00	-
59	4870-64910-002	Onsite installation RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display	1	\$1,900.00	\$1,915.00
60	4870-65340-002	Onsite installation, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyeIV-4x camera	3	\$1,250.00	\$1,245.00
61	Premier 2 Year Support	Premier, Two Year, RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display	1	\$5,346.12	\$8,038.00
62	Premier 2 Year Support	Premier, Two Year, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyeIV-4x camera	3	\$1,210.56	\$2,080.00
63	Premier 2 Year Support	Premier, Two Year, EagleEye Producer for EagleEye IV or EagleEye III camera	3	\$369.51	\$618.00
64	ULXS14/85-G3	Includes Sure WL185 Microflex® Cardioid Lavalier Microphone with two-year limited warranty	1	\$639.00	\$767.00
65	RDLTXA2	RDL Audio Converter - Balanced to Unbalanced	1	\$89.00	\$89.00
66	39942	3ft 3.5mm Stereo M to (2) Cable	1	\$3.00	\$9.00

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Item	Product Code	Product Description		Carousel Industries	ESB Group
67	VT5800	58in Heavy Duty Series tripod, 3-way fluid panhead, rubber-tipped legs, individual leg locks and quick release swivel head-has 3 year limited warranty	1	\$25.00	\$30.00
68	IZ-PC-B6-4K-TS-B	INTELLIGENT ZOOM PANACAST 2-TS-BLACK	1	\$1,164.00	\$1,195.00
69	PC-B6-4K-WR-2Y	Two year extended warranty for Panacast	1	\$108.90	\$100.00
70	SHIPPING	1 Lot - All additional shipping charges	1	\$200.00	\$2,059.00
71	Installation	Onsite installation; Misc. plugs, wires etc. as needed.	1	\$1,875.00	\$7,200.00
Springville Fire District					
72	7200-64910-001	Polycom RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display, 4" 2-way powered monitor speaker system, cable bundle, NA pwr cord. (Maintenance Contract Required)	1	\$15,990.00	\$19,716.00
73	7200-65340-001	RealPresence Group 310-720p: Group 310 HD codec, EagleEyeIV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.	1	\$4,290.00	\$5,226.00
74	2215-69791-001	EagleEye Producer for EagleEye IV camera - For all Group Series running 4.2 or later. Includes EagleEye Producer system, 1 mini-HDCI to HDCI cable, 1 mini-HDCI (f) to HDCI cable, power supply, cord: AMER - Type B, NEMA 5-15. Maint. contract required.	1	\$1,640.00	\$1,800.00
75	4870-64910-002	Onsite installation RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display	1	\$1,900.00	\$1,915.00
76	4870-65340-002	Onsite installation, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyeIV-4x camera	1	\$1,250.00	\$1,245.00
77	Premier 2 Year Support	Premier, Two Year, RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display	1	\$5,346.12	\$8,038.00
78	Premier 2 Year Support	Premier, Two Year, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyeIV-4x camera	1	\$1,210.56	\$2,080.00
79	Premier 2 Year Support	Premier, Two Year, EagleEye Producer for EagleEye IV or EagleEye III camera	1	\$369.51	\$618.00

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Item	Product Code	Product Description		Carousel Industries	ESB Group
80	ULXS14/85-G3	Includes Sure WL185 Microflex® Cardioid Lavalier Microphone with two-year limited warranty	1	\$639.00	\$767.00
81	RDLTXA2	RDL Audio Converter - Balanced to Unbalanced	1	\$89.00	\$89.00
82	39942	3ft 3.5mm Stereo M to (2) Cable	1	\$3.00	\$9.00
83	VT5800	58in Heavy Duty Series tripod, 3-way fluid panh	1	\$25.00	\$30.00
84	IZ-PC-B6-4K-TS-B	INTELLIGENT ZOOM PANACAST 2-TS-BLACK	1	\$1,164.00	\$1,195.00
85	PC-B6-4K-WR-2Y	Two year extended warranty for Panacast	1	\$108.90	\$100.00
86	SHIPPING	1 Lot - All additional shipping charges	1	\$200.00	\$2,059.00
Springville Fire District cont'd					
87	Installation	Onsite installation; Misc. plugs, wires etc. as needed.	1	\$750.00	\$5,400.00
Alabama Fire College at Tuscaloosa					
88	OT-NAS200236	SNAPSERVER XSR 40, 16TB NAS SATA BUNDLESnapServer XSR 40, 16TB NAS SATA Bundle(4X4TB)-with 3 year Bronze warranty	1	\$1,800.00	\$3,930.00
89	SHIPPING	1 Lot - All additional shipping charges	1	\$200.00	\$495.00
90	Installation	Onsite installation; Misc. plugs, wires etc. as needed.	1	\$750.00	\$8,000.00
				\$361,417.75	\$485,454.00

JEFFERSON COUNTY REQUIRED FORMS	
Experience Statement	
Questionnaire	
Notification of Intent to Respond	
Non-Collusion Affidavit	
Affidavit of Contractor	
EEOC	
Debarment Statement	
Signature Page	
Amendments	

PACA REQUIRED FORMS	
PACA Signature Page	

Y	Y
Y	Y
Y	Y
Y	Y
Y	Y
Y	Y
Y	Y
Y	Y
Y	Y
Y	Y

Contact Information

1. Carousel Industries - 659 South County Trail., Exeter, RI 02822 - Jay Moniz - 800-401-0760
2. The ESB Group - 5855 Hwy 11 - Springville, AL 35146 - Susan Bowman - 205-533-9396